



How an agent can help

Market Data: The price of a home is determined by many factors, including availability, location, condition, and demand. Your agent will review all of these factors and recommend locations based on how much you can afford.

Property Search: If you don't have a specific area or neighborhood in mind, your agent can help identify areas that are a good fit. Your agent can also alert you to properties coming onto the market, and arrange appointments to view a specific property.

Submitting an Offer: There are many considerations to include in an offer beyond price -- financing, closing conditions, escrow time, contingencies, and closing date are all issues to address. Make sure that your agent contacts the listing agent to identify any specific seller needs -- and take them into consideration when developing and submitting your offer.

Negotiations: Sellers may not accept your offer immediately and make a counter-offer instead. Your agent will work with you to revise your offer and negotiate on your behalf.

Closing: Once your offer is accepted, your agent will help you with the various inspections and other paperwork required to close your new home.