



Choosing the "Right" real estate agent for you.

A variety of factors should influence your decision, and you need to find the agent who you feel most comfortable with and who will best represent you.

Here are some key questions to ask:

- 1) How long have you been working in real estate?
- 2) How many homes did you sell last year?
- 3) How close were your initial price estimates to the final sales price?
- 4) How will you market my home?
- 5) What is your commission?
- 6) What changes/improvements do you recommend I make prior to listing my home? Estimated costs?
- 7) What other costs can I expect?
- 8) How will you keep me informed about any offers made on my home?
- 9) Can you provide references?
- 10) What is your business philosophy/personality?